C = Core (a compulsory foundation unit within the degree)
SE = Specified Elective (a specified unit that would count as an elective but can be used towards a major or sub-major if required)
Unspecified Elective (a unit that can count as a free elective but cannot be used towards a major or sub-major)

Restrictions: Once credit is applied you may decide not to use it as it may restrict your elective space required to achieve major/s or sub-major/s. You can choose to study additional units if this is the case. Speak with your Head of Program about how to do this

Mathematical Reasoning Unit
If you are required to enrol in Unit 300691 Mathematical Reasoning (10cp's) as an elective you must complete this unit in addition to any elective credit you have been awarded

Management Key Program** For students selecting this Key Program you are required to complete at least one sub-major in a specialist business key program area chosen from the list of key programs below as part of your course requirements. This will require you to use 40cp’s of elective units

Credit Restriction: You can only use a maximum of 40cp’s of any specified or unspecified elective credit awarded to ensure you meet the above course requirements for the Management Key Program.
<table>
<thead>
<tr>
<th>Key Program</th>
<th>UWS Unit Name &amp; Code</th>
<th>UWS Unit Name &amp; Code</th>
<th>UWS Unit Name &amp; Code</th>
<th>UWS Unit Name &amp; Code</th>
<th>UWS Unit Name &amp; Code</th>
<th>Unspecified Elective Credit</th>
<th>Total</th>
<th>Comments</th>
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<tbody>
<tr>
<td>200083 Marketing Principles</td>
<td>200571 Management Dynamics</td>
<td>200084 Consumer Behaviour</td>
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<td></td>
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<td>50cp’s</td>
<td>80cp’s</td>
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<tr>
<td>Accounting</td>
<td>C</td>
<td>C</td>
<td>SE</td>
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<td>40cp’s</td>
<td>70cp’s</td>
<td>Only 5 electives in KP structure</td>
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<td>SE</td>
<td></td>
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<tr>
<td>Economics and Finance</td>
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<tr>
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<td>C</td>
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<td>HRMIR</td>
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<tr>
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<td>80cp’s</td>
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<tr>
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<td>C</td>
<td>SE</td>
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<td>40cp’s</td>
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<td>SE</td>
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<td>SE</td>
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<td>40cp’s max elective credit ** see above</td>
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<td>Only 6 electives in KP Structure</td>
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